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**Gary R. Lytle**  
Vice President-Federal Regulatory

*FILED VIA ECFS*

August 25, 2005

***EX PARTE***

Ms. Marlene H. Dortch  
Secretary  
Federal Communications Commission  
Room TW B-204  
445 12<sup>th</sup> Street, S.W.  
Washington, DC 20554

Re: *In the Matter of Petition of Qwest Corporation for Forbearance  
Pursuant to 47 U.S.C. § 160(c) in the Omaha Metropolitan  
Statistical Area – WC Docket No. 04-223*

Dear Ms. Dortch:

On August 24, 2005, Gary Lytle of Qwest, met with Chairman Kevin Martin to discuss the above-mentioned Forbearance Petition. The attached document of Cox Business Services was referred to during that meeting. Additionally, Cronan O'Connell of Qwest had a conversation with Michelle Carey, Chairman Martin's Legal Advisor-Wireline.

This *ex parte* is being filed pursuant to 47 C.F.R. Sec. 1.1206(b)(2).

Sincerely,

/s/ Gary R. Lytle

Attachment

cc:

Kevin Martin ([kevin.martin@fcc.gov](mailto:kevin.martin@fcc.gov))  
Michelle Carey ([michelle.carey@fcc.gov](mailto:michelle.carey@fcc.gov))



# Overview

## Cox Business Services

- Our Company
- Our Network
- Our People
- Our Customers



# Cox Enterprises

## In Business more than 100 years

- Cox Communication, Cox Television, Cox Newspapers, Cox Radio, Auto-Trader.com, Mannheim Auto Actions
- Over **\$10.7 billion** In Revenue in 2003
- Market Cap Value of **\$17.3B**
- Annual Market growth over 10 years = **15%**

## In Omaha more than 20 years

- Building technology and fiber networks for over 15 years.
- 300,000 customers
- Cox Business Services enterprise sales growth 100% per year (for 5 consecutive years).

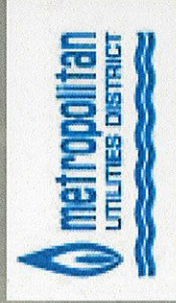
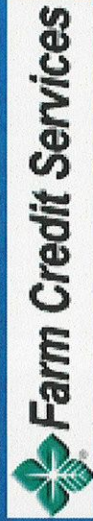


# Cox Business Services

- **Voice Services** – Digital Business Lines, Digital Trunks, ISDN PRI, Toll-Free and Long Distance.
- **Internet Services** – Cable Modem speeds to 786Kbps/6.0Mbps. T-1 speeds (1.5 Mbps) of internet. Optical Internet from OC 3 to OC12 (622Mbps) to OC48 to OC-192 Bandwidth. Ethernet over Sonet (EOS) scalable to 100Mbps.
- **Private Line Services** – DS-1, DS-3, Ethernet over Sonet (EOS), Virtual Private Network (VPN) and Local Loop Connectivity to IXC's.
- **Video** – Digital Cable Television and Digital Music Choice often found in boardrooms, lobby's and executive offices.

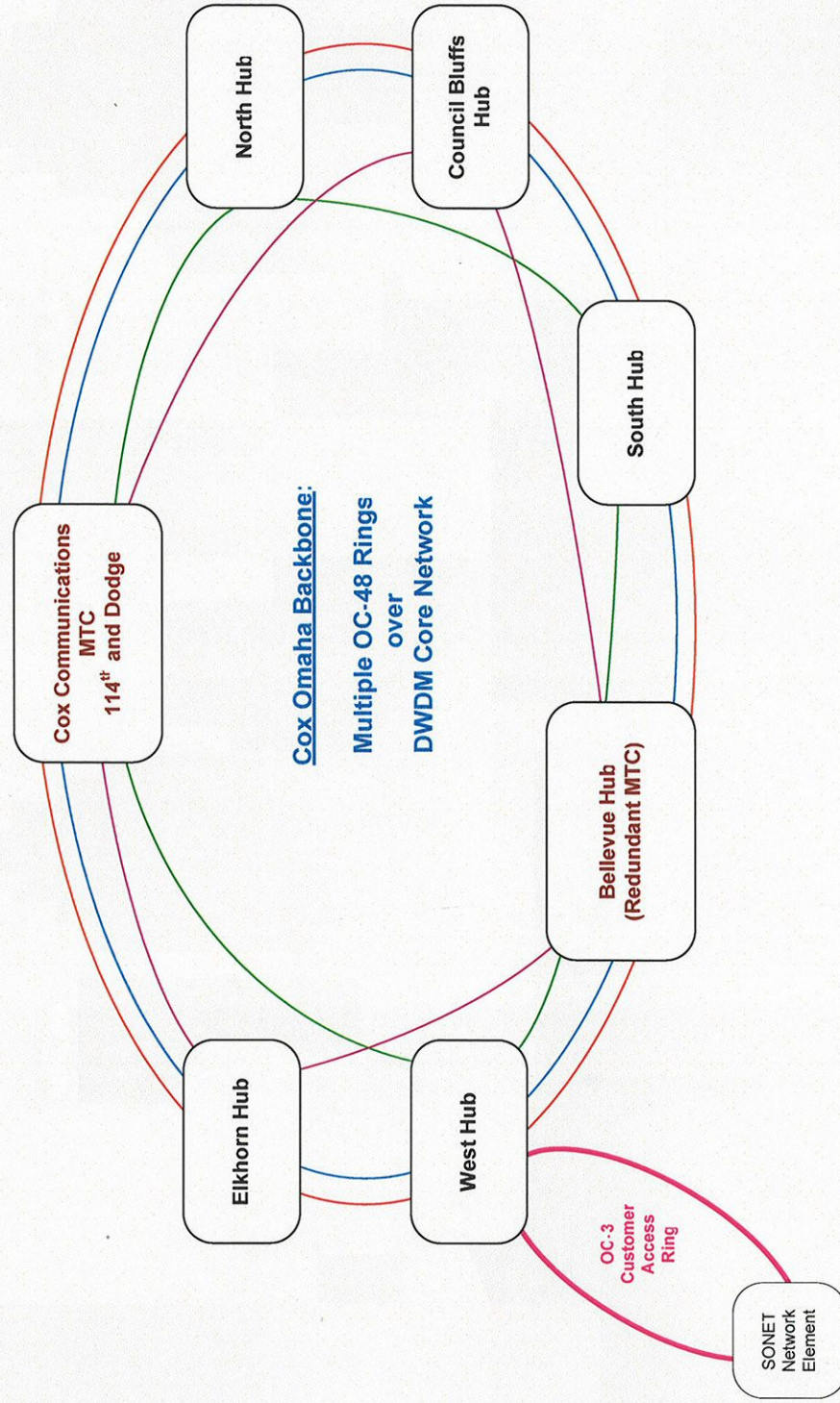


We're proud of our solutions.



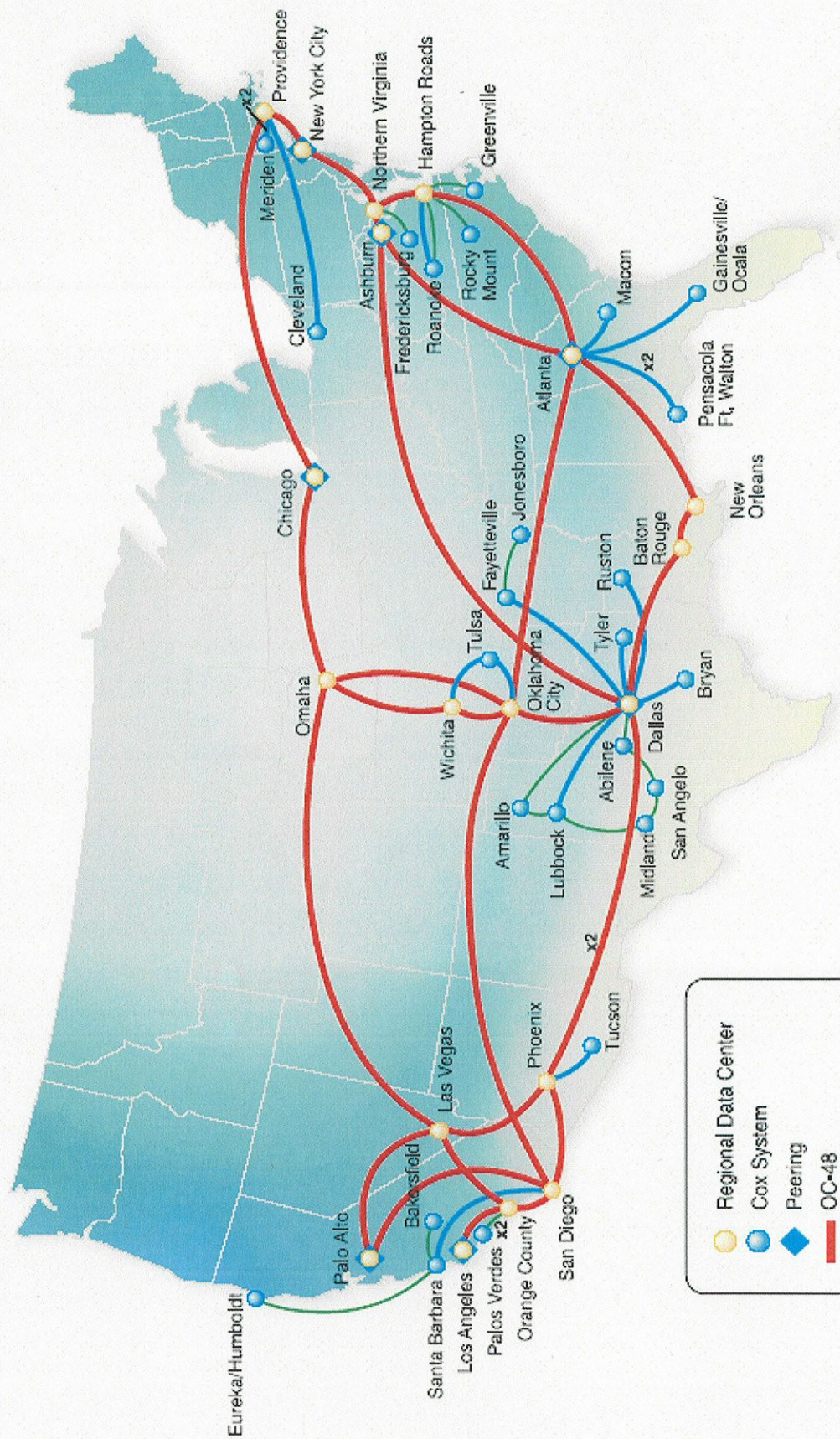


# Cox Communications Ring-In-Ring Architecture





# Cox High Speed Internet Backbone



**COX** Business Services.

Due to our continued growth this map is subject to change.  
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# Our Network Ops.



- 24/7 Monitoring of critical elements
- 24/7 Maintenance
- 24/7 Management
- 24/7 Notifications & Response



## In partnership with Cox our customers receive the following benefits:

- Superior Network – the most effective platform and architecture available = Peace of mind
- Proactive Network Monitoring – 24x7x365 = Hassle-free & worry-free customer service experience.
- Efficient, scalable products at competitive rates = Economic & reliable solutions designed specifically for you.
- Local, experienced sales, service, and project management = Competitive advantage in a fast-paced corporate world.
- Strong financial position in the industry = Your long-term telecommunications partner.



# Your Local Account Team

- Chong Suiter, Enterprise Account Executive
- Brannon Holliger, Senior Sales Engineer
- Sherrie Richardson, Fiber Project Coordinator
- Jerry Wakin, Enterprise Sales Manager
- Rob Reynolds, Operations Manager
- Tricia Keyes, Director of Sales
- Hyman Sukiennik, VP & GM, CBS
- Percy Kirk, GM, Cox Communications Omaha



# Next Steps

- Your Needs
- Establish Time Frame
- Project Management Team
- Implementation
- Next Step



## Our experience.

- **4,100+** Network Miles built in Omaha Metro.
- **1,000+** Network Miles of Fiber in Omaha Metro.
- Built In Business Continuity:
  - Redundant
  - Diverse routes
  - Independently powered
  - Dual entrances and/or dual hubs
- **165,000 Plus** Phone Lines in Service today
- **4 million** Calls Completed daily
- **100,000 plus** Internet Customers